

## THINKING

### **Investor Conference**

## **Corporate Introduction**

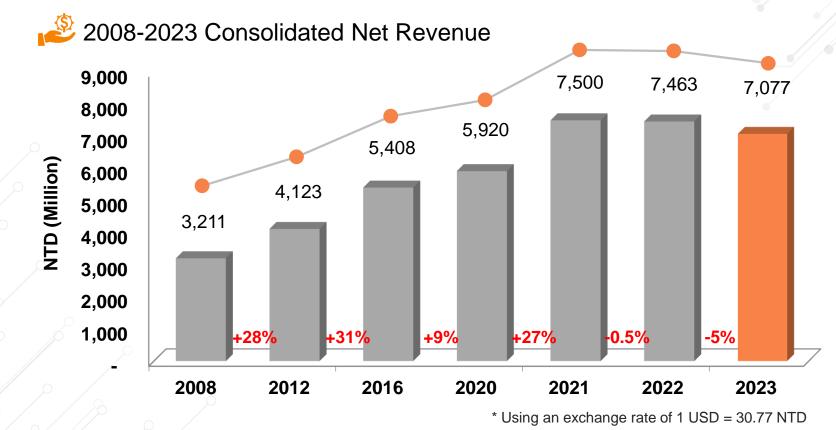


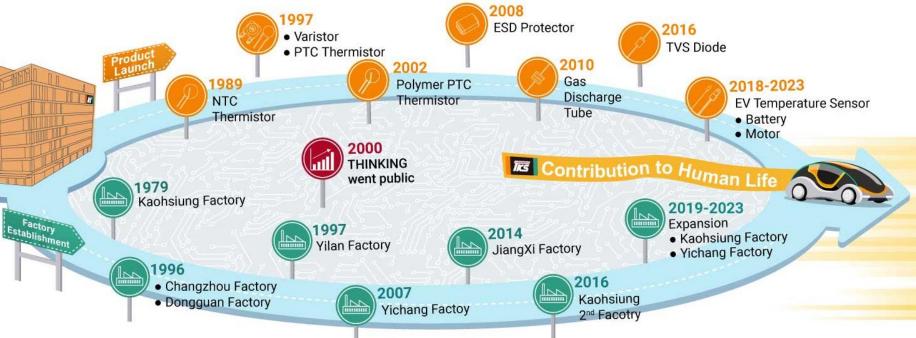
45 years of experience in protective component industry **7** manufacturing sites with continuous expansion 4200 employees in THINKING Electronic Group

€ 10 product categories for overall circuit protection

 $^{\circ}$   $^{\circ}$   $^{\circ}$   $^{\circ}$   $^{\circ}$   $^{\circ}$  countries of sales support for global service **Company Introduction** 





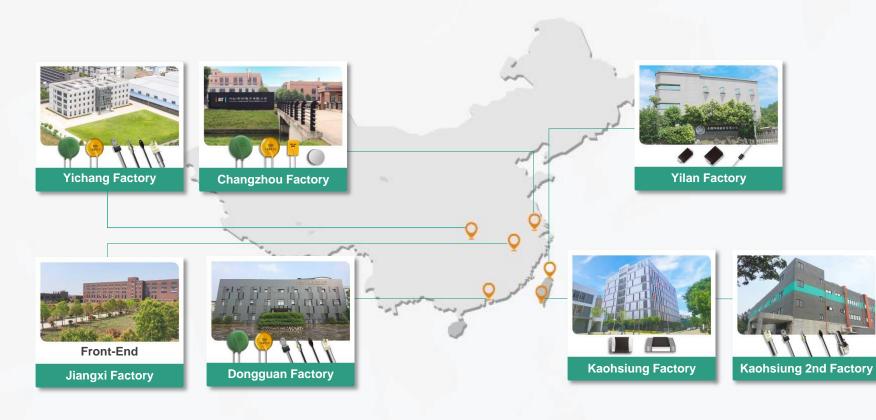


# Milestone



# **THINKING Factories**







# **THINKING Products**





## Quarterly Consolidated Income Statement



Operation Overview : Quarterly Consolidated Income Statement

NT\$ Thousand

Item	3Q 2024	2Q 2024	3Q 2023	QoQ	YoY
Net sales	1,976,830	1,949,789	1,763,393	1.4%	12.1%
Gross profit margin	39.64	41.28	39.28	-1.65	0.35
Operating expenses	303,677	322,555	285,658	-5.9%	6.3%
Operating expenses ratio	15.36	16.54	16.20	-1.18	-0.84
Net operating income	479,848	482,366	407,031	-0.5%	17.9%
Operating profit margin	24.27	24.74	23.08	-0.47	1.19
Non-operating income and expenses	20,434	119,227	36,126	-82.9%	-43.4%
Net profit	368,022	437,327	334,937	-15.8%	9.9%
Net profit margin	18. <mark>62</mark>	22.43	18.99	-3.81	-0.38
Earning per share (NTD)	2.96	3.41	2.60	-0.45	0.36

## **Quarterly Balance Sheet**



					NT\$ Thou	isand
ltem	2024.9.30	%	2024.6.30	2023.9.30	QoQ	YoY
Cash and cash equivalents	3,907,911	24%	3,003,534	2,989,951	30.1%	30.7%
Accounts receivable	2,819,894	18%	2,832,375	2,453,370	-0.4%	14.9%
Inventories	1,528,119	10%	1,470,721	1,279,875	3.9%	19.4%
Current assets	9,899,909	<b>62%</b>	9,669,529	8,359,427	2.4%	18.4%
Current Ratio	<b>302%</b>		300%	<b>524%</b>		
Fixed assets	3,884,307	24%	3,892,170	3,739,204	-0.2%	3.9%
Non-current assets	6,118,903	38%	6,067,275	5,302,861	0.9%	15.4%
Total assets	16,018,812	100%	15,736,804	13,662,288	1.8%	17.2%
Short-term borrowings	1,513,752	9%	68 <mark>1</mark> ,620	272,495	122.1%	455.5%
Account payable	866,319	5%	891,348	500,941	-2.8%	72.9%
Other account payable	636,942	4%	710,852	645,217	-10.4%	-1.3%
Current liabilities	3,279,087	<b>20%</b>	3,219,225	1,594,982	<b>1.9%</b>	105.6%
Long-term borrowings	723,589	5%	730,075	1,059,785	-0.9%	-31.7%
Non-current liabilities	2,513,069	16%	2,571,024	2,697,417	-2.3%	<b>-6</b> .8%
Total liabilities	5,792,156	36%	5,790,249	4,292,399	0.0%	34.9%
Debt Ratio	<b>36%</b>		37%	31%		
Total equity	10,226,656	64%	9,946,555	9,369,889	2.8%	<b>9.1%</b>

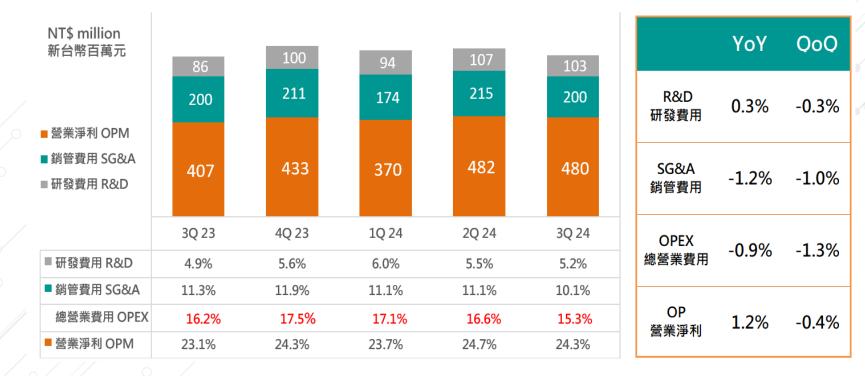
THINKING ELECTRONIC INDUSTRIAL CO., LTD.

8

# Analysis of Operating Expenses



Operation Overview : Analysis of Operating Expenses



THINKING ELECTRONIC INDUSTRIAL CO., LTD.

9

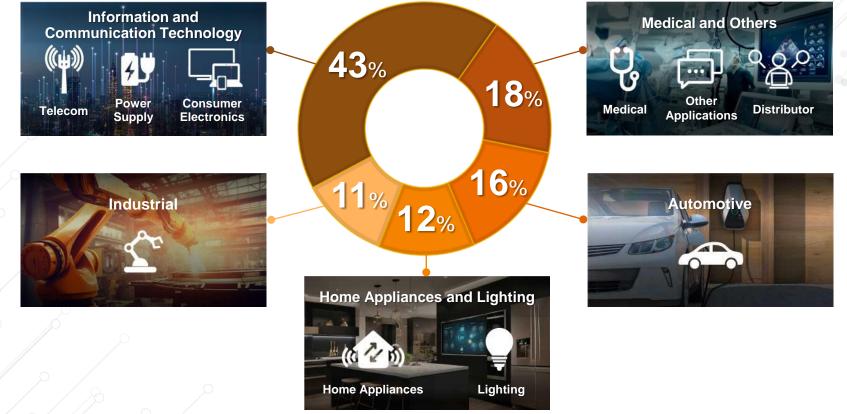


### MARKETS



# Major Markets









### MANAGEMENT SYSTEMS



## <sup>4</sup> Certification of Management System







## **Agency Approval of Product**

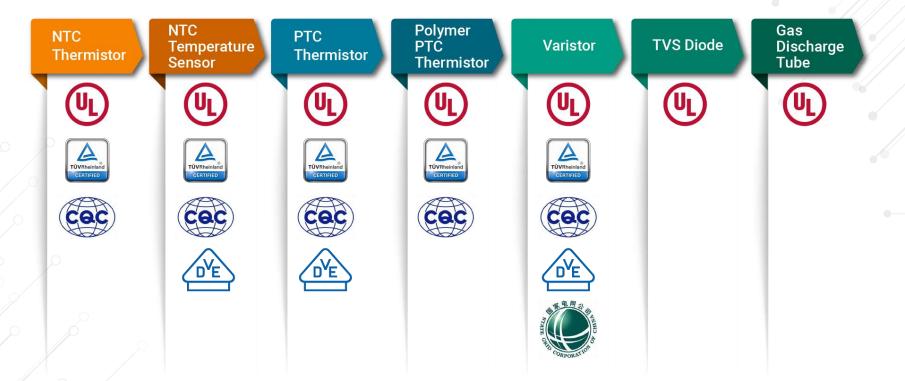


is for UL + cUL

14 📌

(UL)

Note:



**THINKING ESG** 



### 3084.4 kWp

cumulative solar panel capacity installed at **THINKING** sites

7% reduction in **GHG** emissions FY2021 to FY2022

- Green product
- Green production
- Green supply chain
- Increase the use of renewable energy



Adhering to the RBA code of conduct, we uphold labor rights, ensure health and safety, protect the environment, conduct business with high ethical standards, and establish our management systems

### **G**OVERNANCE

# **E**NVIRONMENTAL **THINKING Yichang Factory**

### SOCIAL

- Support the promotional events ٠ of reading and e-bookstore projects of Kaohsiung City
- Employees participate in beach . clean-up and tree-planting initiatives to contribute to ecosystem restoration

**THINKING ESG** 



### 關於 開於興動 產品 環境保護 友善職場 社會關懷與 附錄 本報告書 開於興動 與服務

CHAPTER 0 關於本報告書

#### ■ 關於本報告書

#### 編纂說明 ■報告概要

本報告書詳實介紹興動電子工業股份有限公司(以下簡稱興動電子或本公司)履行企 業公民責任,計對公司治理,永續經營與供應頗、缔色生產與關係、產品創新發展、友善 與健康安全職場以及社區共榮等領域所有積極從事之作為。

#### ■發行期間

- 本報告書固定每年1次,本報告書發行時亦將同時公告於公司官網。
- 加回 下一大朝11四前间 20.

#### ■報告邊界

本程的內許完整對把這種理論者(標件書,宜當元理書, 不計構,主要用, 宜員編 及江西書),以及資類副者不稱,企業與組織外的客戶,但應美及投資者的相關電大社主題。 對整整家,深起認真型化學命合計計算器所透識優公證發表,則基礎改革與就各合評報 表達或整圖一般,並以希臘常為計算裏專,還能都是承認意識和設達亦以關聯通用從為基準, 或以一份類用文字, 醫動的指統方式提示。

#### ■報告依據

- 本報告書係依循全球永續性標準理事會(Global Sustainability Standards Board, GSSB)所發布之 GRI 準則(GRI Standards)編撰。
- 2.本報告書所揭露之數據來自本公司自行統計及講查結果,部分經由第三公正單位 查驗證。

#### ■聯繫方式

- 興動電子工業股份有限公司公司治理単位
  地址:高雄市左營區大順一路 93 號 8 樓
- ・ 池址: 高雄市左营區大順一路 9:
  ・ 電話: +886 7-557-7660
- 電子郵件:ir@thinking.com.tw
- 公司網站: www.thinking.com.tw

#### ■資料品質管理 - 內部流程

- 內部確認:由推動小組、部門主管確認後由總經理確認後,經董事會核准後發行。
- 外部確信:經國富法華聯合會計師事務所依確信準則公報 3000 號 (TWSE3000) 出具有限確信報告

資料査證				
98130I	AB	驗證 / 認證 / 查理		
經濟	財務數據	勤業眾信聯合會計師事務所		
環境	溫室氣體排放量 ISO14064-1	台灣檢驗科技股份有限公司		
	環境管理國際標準 ISO14001	- 各工廠個別通過第三單位查證		
	有害物質過程管理系統 IECQ 080000			
社會	職業安全衛生管理系統 ISO45001	各工廠個別通過第三單位查證		

1.111/11

16





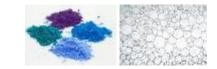
## COMPETITIVE STRENGTH

6 812 +4401 7320 5,329 4901 5592 -2,876 +4,051 3490 1:870 4,982 8,012 1,020

Core Technology

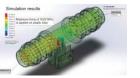






Our know-how of key raw material and ceramic recipes make our products competitive in the market

### **Product Design**

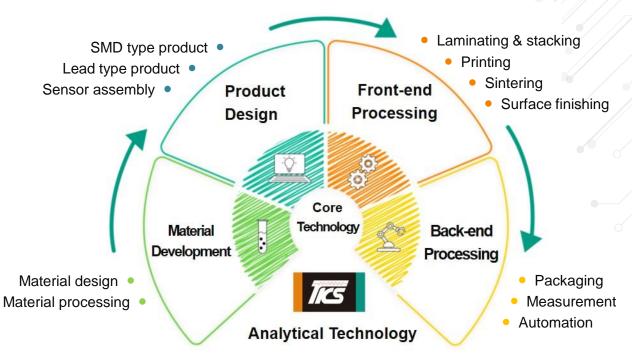


Our simulation technology ensures our precise product design

### **Back-end Processing**

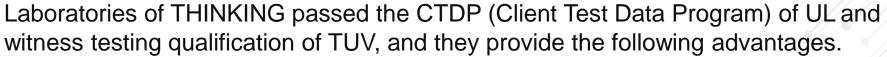


Automated production ensures our stable product quality





## UL and TUV Certified Laboratories



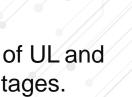
- International laboratory management is based on ISO 17025
- Testing equipment and technicians **are aligned with those of approval agencies**, offering reliable test results
- In-house testing of THINKING products shortens certification process and accelerates customer's new product launch







EDTIFICATE OF PARTICIPATIO



勒(常州)由子有期公司



# • Technical Support

### **TECHNICAL CONSULTATION** THINKING AE discusses technical problems and shares application experience with customers COMPREHENSIVE **TECHNICAL** SUPPORT application examples **PRODUCT SELECTION** AE selects products based on customer's specific needs Online product selection tools

### AE discusses circuit design with customers

EXPERT DESIGN CONSULTATION

#### Ourse Fas Construction Const

### **TESTING AND VALIDATION**

Backed by our labs, AE assists in developing testing plans and evaluates the results with customers



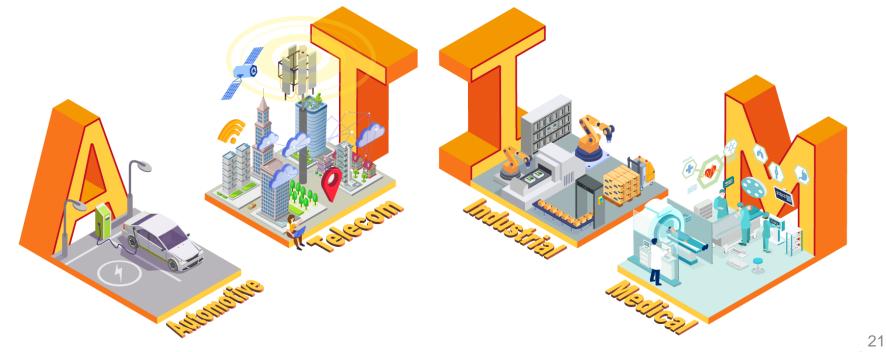
THINKING ELECTRONIC INDUSTRIAL CO., LTD.

provide efficiency and flexibility



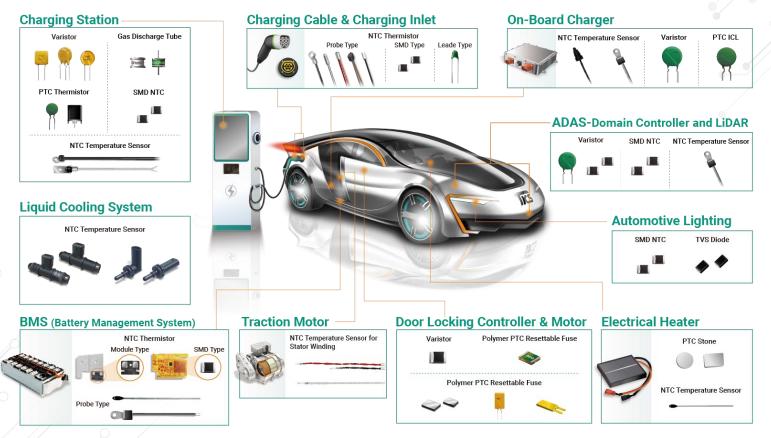


### **Contribution to Human Life in**



## **THINKING Products for Electric Vehicle**





# THINKING

Contribute to safety and operation efficiency of electronics

