



**THINKING ELECTRONIC INDUSTRIAL CO., LTD.**

**LEGAL PERSON BRIEFING SESSION  
Q2 2021**

**2021/8/24**

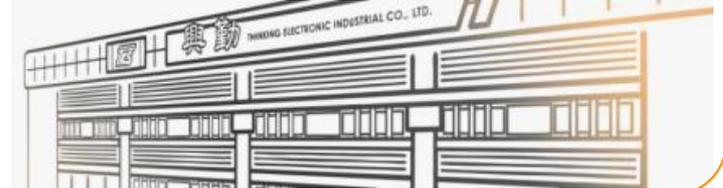
# Disclaimer

This presentation is prepared according to information available at the time the presentation was made. Financial or other related information may contain forward-looking statements about the company and its subsidiaries. The information is subject to significant risks and uncertainties, and actual results may differ materially from those contained in any forward-looking statements.

The presentation is exclusively for the purpose of providing information, and not for the purpose of investment advice. The company does not undertake obligations of accuracy and completeness of the information and any losses caused by using the information of the presentation.



- A 42 year old protective component manufacturer
- Owns 7 factories and 4000 employees



## ● THINKING Factories

### Taiwan



**Kaohsiung 1<sup>st</sup>  
Factory**



**Kaohsiung 2<sup>nd</sup>  
Factory**



**Kaohsiung 3<sup>rd</sup> Factory  
(under construction)**



**Yilan Factory**

### China



**Changzhou  
Factory**



**Dongguan  
Factory**



**Jingdezhen  
Factory**



**Yichang  
Factory**



# Locations of THINKING Group



## Over-Voltage Protection



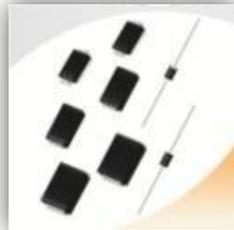
General Protection



Primary Protection



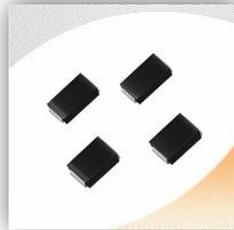
ESD Protection



TVS Diode



Spark Gap Protector



Thyristor Surge Suppressor

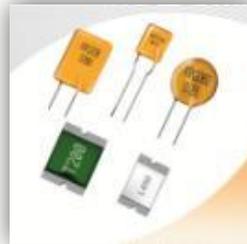
## Over-Current Protection



NTC ICL



Ceramic PTC Thermistor



Polymer PTC Thermistor

## Over-Temperature Protection



NTC Thermistor



Ceramic PTC Thermistor



Temperature Sensor



All Around The World.



# Major Markets in 2020

Information and Communication Technology



Telecom



Power Supply



Computer



Consumer Electronics

Home Appliances and Lighting



Home Appliances



Lighting

Automotive and Industrial

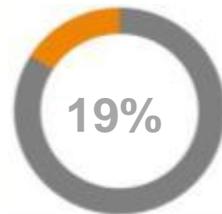


Automotive



Industrial

Medical and Others



Medical

Other

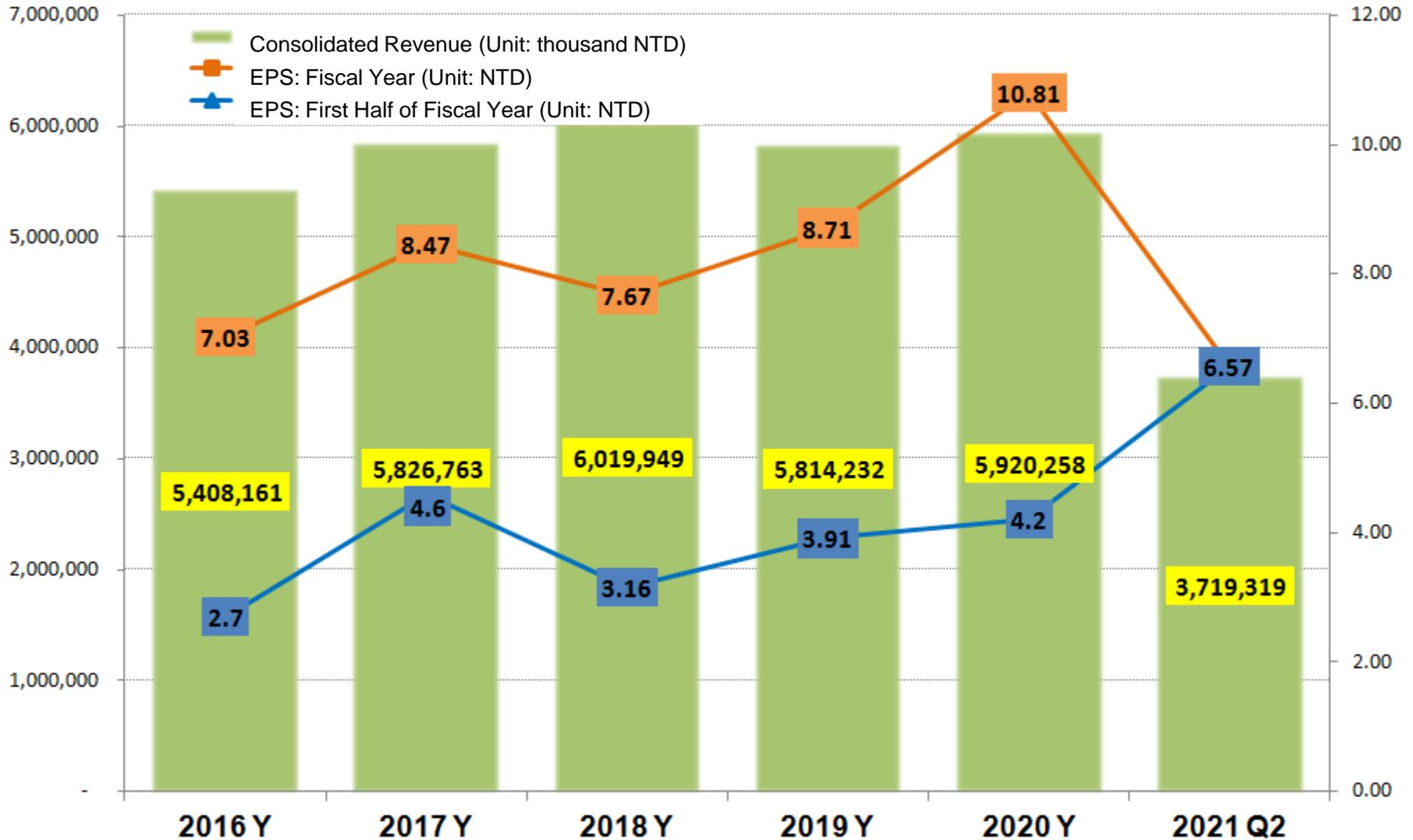
Other applications



Distributor



# Operation Overview: Revenue and EPS of Recent Years





# Q2 2021 Operation Overview: Yearly Consolidated Income Statement

Unit: Thousand NTD

Item	Q2 2020	Q1 2021	Q2 2021	QoQ	YoY
Net sales	1,498,545	1,758,867	1,960,452	11.5%	30.8%
Gross profit	691,122	779,741	886,976	13.8%	28.3%
<b>Gross profit margin</b>	<b>46.1%</b>	<b>44.3%</b>	<b>45.2%</b>	<b>0.9%</b>	<b>-0.9%</b>
Operating expenses	212,416	251,836	261,120	3.7%	22.9%
Operating net profit	478,706	527,905	625,856	18.6%	30.7%
<b>Operating profit ratio</b>	<b>31.9%</b>	<b>30.0%</b>	<b>31.9%</b>	<b>1.9%</b>	<b>0.0%</b>
Non-operating income and expenses	-9,332	24,016	-25,008	-204.1%	168.0%
New income after taxes	336,775	407,346	439,061	7.8%	30.4%
<b>Earning per share (NTD)</b>	<b>2.64</b>	<b>3.18</b>	<b>3.39</b>	<b>0.21</b>	<b>0.75</b>





# Q2 2021 Operation Overview: Consolidated Balance Sheets

Unit: Thousand NTD

Item	2020.6.30	2020.12.31	2021.6.30	%	QoQ	YoY
Cash and cash equivalent	2,023,511	2,505,348	2,442,838	20%	-2.5%	20.7%
Account receivable	2,012,899	2,432,303	2,554,015	21%	5.0%	26.9%
Inventories	952,932	1,266,112	1,578,602	13%	24.7%	65.7%
<b>Current assets</b>	<b>6,654,172</b>	<b>8,084,389</b>	<b>8,834,971</b>	<b>72%</b>	<b>9.3%</b>	<b>32.8%</b>
Fixed assets	2,055,824	2,227,877	2,359,301	19%	5.9%	14.8%
<b>Non-current assets</b>	<b>2,693,727</b>	<b>2,946,271</b>	<b>3,439,553</b>	<b>28%</b>	<b>16.7%</b>	<b>27.7%</b>
<b>Total assets</b>	<b>9,347,899</b>	<b>11,030,660</b>	<b>12,274,524</b>	<b>100%</b>	<b>11.3%</b>	<b>31.3%</b>
Account payable	530,038	645,786	729,055	6%	12.9%	37.5%
Other account payable	425,103	550,843	551,878	4%	0.2%	29.8%
<b>Current liabilities</b>	<b>1,912,108</b>	<b>2,051,426</b>	<b>2,223,109</b>	<b>18%</b>	<b>8.4%</b>	<b>16.3%</b>
<b>Non-current liabilities</b>	<b>1,051,756</b>	<b>1,534,447</b>	<b>1,815,928</b>	<b>15%</b>	<b>18.3%</b>	<b>72.7%</b>
<b>Total liabilities</b>	<b>2,963,864</b>	<b>3,585,873</b>	<b>4,039,037</b>	<b>33%</b>	<b>12.6%</b>	<b>36.3%</b>
<b>Total equity</b>	<b>6,384,035</b>	<b>7,444,787</b>	<b>8,235,487</b>	<b>67%</b>	<b>10.6%</b>	<b>29.0%</b>



# Q2 2021 Operation Overview: Analysis of Financial Ratios

Item		2020.6.30	2020.12.31	2021.6.30	QoQ	YoY
Debt Ratio		31.70%	32.50%	32.90%	0.40%	1.20%
Current Ratio		348.00%	394.08%	397.41%	3.33%	49.41%
Account receivable	Turnover ratio (times)	2.56	2.64	2.98	0.34	0.43
	Average collection days	142.78	138.07	122.33	-15.74	-20.45
Inventories	Turnover ratio (times)	3.33	2.78	2.89	0.11	-0.45
	Average inventory turnover days	109.55	131.24	126.46	-4.78	16.91
Account payable	Turnover ratio (times)	5.56	4.92	5.97	1.05	0.41
	Average payables turnover days	65.64	74.13	61.12	-13.01	-4.52

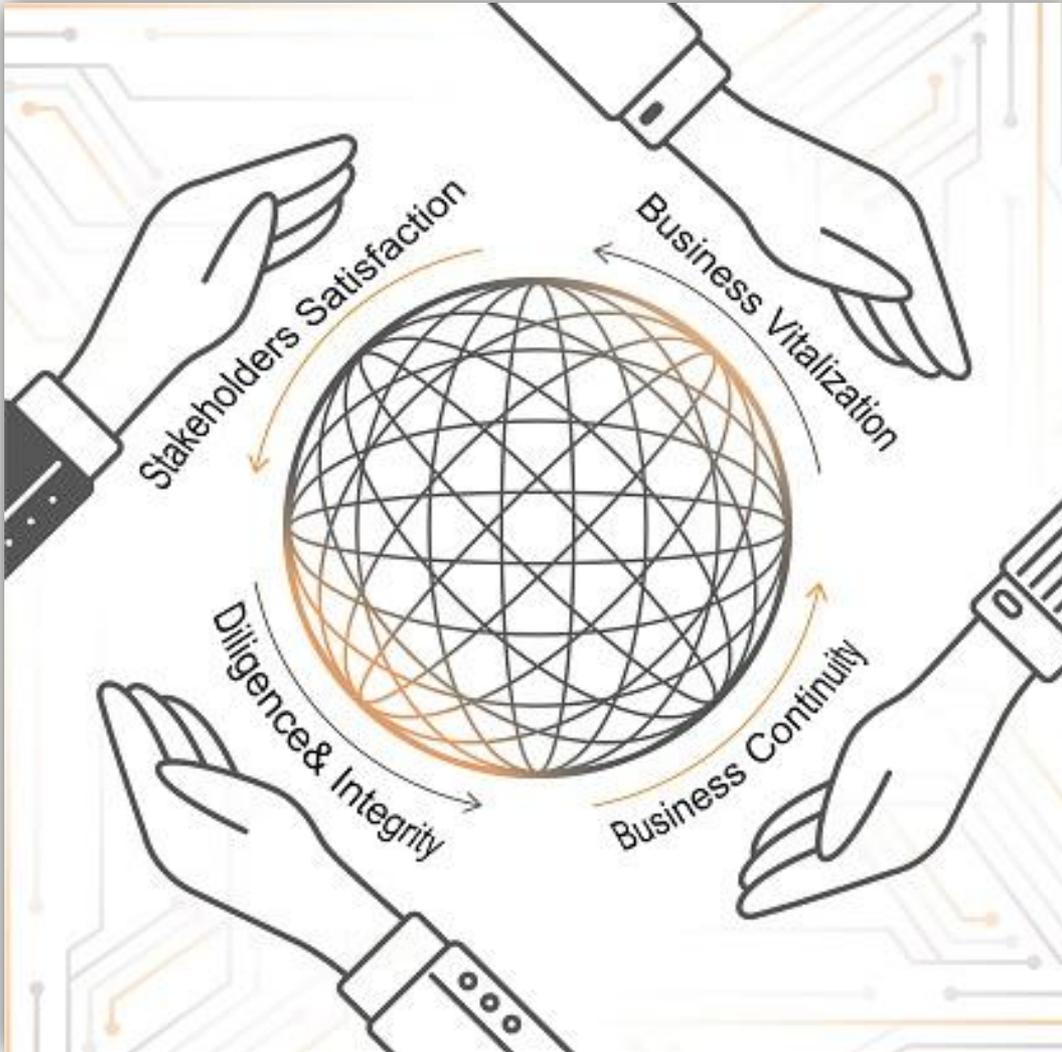


**Cash dividend for 2020 is NT\$5.5 per share.**

The ex-dividend date is September 2, 2021, and cash dividend will be paid on September 17, 2021.

**Developing and future application markets of THINKING are** Electric Vehicle, 5G Communications, Industrial Applications, and Medical & Health Care





# Q&A

# THANK YOU !





# Thank You for Your Listening!

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